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# FRANKLIN COUNTY LOCAL DEVELOPMENT CORPORATION
# BOARD OF DIRECTORS MEETING

Wednesday July 13, 2011

Paul Smiths, New York

Chairman Joseph Perry called the meeting to order at 4:51 p.m. The following people were present:

Joseph Perry, Chairman
Donald Dabiew, Treasurer
Donald Merrick, Director
Paul Cantwell, Agency Counsel
Richard Walczak, Vice-Chairman
Robert Gillis, Director
Neil Seymour, Tourism Director
Susan Schrader, Secretary
Timothy Holmes, Director
John Tubbs, Executive Director

The LDC board approved the minutes of the June 8, 2011 meeting on a motion by Director Merrick, seconded by Director Gillis.

The Balance Sheet and Profit and Loss Statement for June were presented and the board approved the financials on a motion by Director Holmes, seconded by Director Schrader. John noted that the Empire Zone will continue to pay the fee for Charities Registration and 50% of the audit expense.

On the Loan Report, John related that WiseBuys is 2 months past due but there is communication with the company about payment.

Under Old and Unfinished Business, John returned to Asept Pak, and the $850,000 Incentive Proposal from Empire State Development (ESD) to purchase a machine. Asept Pak's primary client has agreed to finance 50% ($425,000) of this, and John proposed that the LDC fund the other 50% ($425,000). The LDC's funding will be repaid directly from ESD when the machine is on site. ESD has agreed to this and will write the repayment terms directly into the Grant Disbursement Agreement (GDA).

The board received detail on the machine, including an invoice in the amount of $350,750. Asept Pak states that crating and shipping will be an additional $70,000. The board also received confirmation from Asept Pak's client of their willingness to fund $425,000, and of ESD's willingness to work with the LDC for direct payment of its $425,000.

The board then approved funding of $425,000 at Prime + 2 pts with a lien on the machine, and with payment coming to the LDC directly from ESD after the machine is on site. The full board approved this on a motion by Director Merrick, seconded by Director Gillis.

Under New Business, John and Director Holmes updated the board on a meeting they had with officials in Saranac Lake on July 6. The meeting focused on companies moving into Saranac Lake from Essex County and their synergy with Trudeau Institute, a potential loan from the LDC to the Village of Saranac Lake to pursue their economic development interests, and a potential meeting between the IDA/LDC boards and the Village of Saranac Lake.

Chairman Perry adjourned the meeting at 5:17 p.m. on a motion by Director Dabiew, seconded by Director Holmes.